

A hybrid approach based on SERVQUAL and fuzzy TOPSIS for evaluating banking service quality

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ABSTRACT

Quality of services in banking industry plays essential role in measuring the performance of banks. As customer awareness increases on the services offered by banks, expectations from service quality increases too. Presently, managers of banks use different financial factors such as deposits, credits, etc. to rank their banks. This paper uses SERVQUAL technique to measure customer satisfaction for 14 branches of a bank in city of Kermanshah, Iran. The study first statistically shows that customer satisfaction was not the same for all these banks and then using analytical hierarchy process and The Technique for Order of Preference by Similarity to Ideal Solution (TOPSIS) ranks these branches using five components of SERVQUAL method; namely tangibles, reliability, assurance, responsiveness and empathy.

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1. Introduction

Performance measurement plays essential role for making financial decisions and there are literally many studies for having reliable systems. Wu et al. (2012) performed an empirical investigation to weight the performance evaluation indices for higher education according to the official performance evaluation structure developed by the Taiwan Assessment and Evaluation Association (TWAEA) and ranked 12 private universities. They used a hybrid multiple-criteria decision-making (MCDM) model to reach these objectives. They utilized the analytic hierarchy process (AHP) to reach the first aim, but they used the VlseKriterijumska Optimizacija I Kompromisno Resenje (VIKOR) technique for the second objective by utilizing the AHP outcome. They also compared the official rankings of the 12 private universities with their ranking of the same universities. The study tried to help universities optimize their performances with efficiency. Amiri (2010) proposed a technique to provide a simple approach to evaluate alternative projects and helped the decision-maker select the best one for National

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Iranian Oil Company by using six criteria of comparing investment alternatives as criteria in an AHP and fuzzy TOPSIS (The Technique for Order of Preference by Similarity to Ideal Solution) techniques. The AHP was implemented to analyze the structure of the project selection problem and to determine weights of the criteria, and fuzzy TOPSIS method was applied to calculate the final ranking. Awasthi et al. (2011b) presented a hybrid approach based on SERVQUAL and fuzzy TOPSIS for assessing service quality of urban transportation systems. They first developed a SERVQUAL based questionnaire to collect data for measuring transportation service quality. Next, they used the linguistic ratings through fuzzy TOPSIS to generate an overall performance score for each alternative. Kumar et al. (2009) determined the critical factors to access the level of service quality of banks by re-examining the SERVQUAL model, originally pioneered by Parasuraman et al. (1988). Bahia and Nantel (2000) presented a study performed in Canada to develop a reliable and valid scale for the measurement of the perceived service quality of bank services. The proposed scale is called banking service quality (BSQ) and consisted 31 items, which span six dimensions including effectiveness and assurance; access; price; tangibles; services portfolio and reliability.

2. The proposed study

This paper uses SERVQUAL technique to measure customer satisfaction for 14 branches of a bank in city of Kermanshah, Iran. Fig. 1 demonstrates the structure of the proposed study.

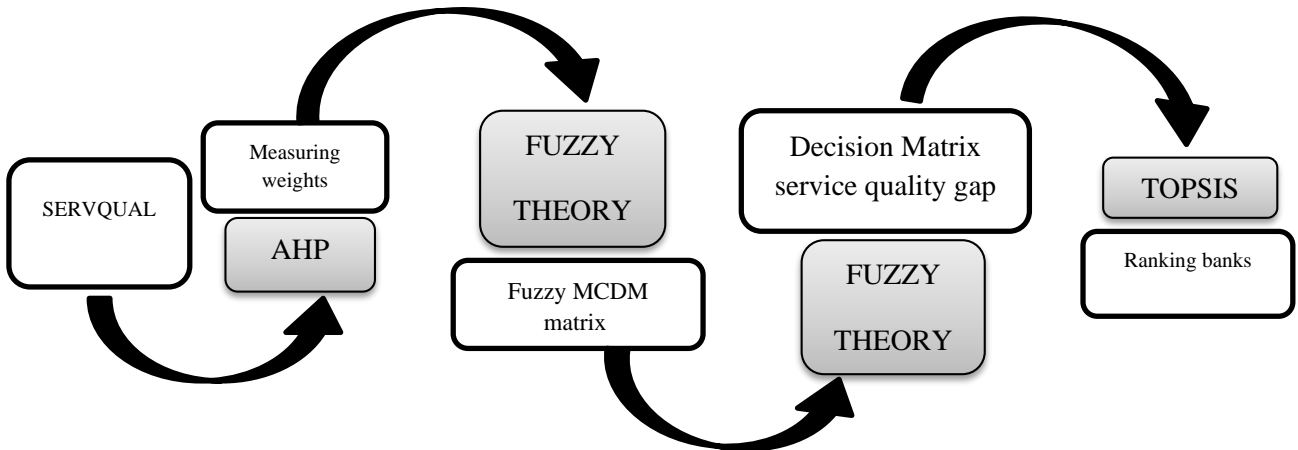


Fig. 1. Ranking banks

The proposed study uses SERVQUAL (Parasuraman et al., 1998; Angur et al., 1999) technique to measure customer satisfaction for 14 branches of a bank in city of Kermanshah, Iran. The study first statistically shows that customer satisfaction was not the same for all these banks and then using analytical hierarchy process and The Technique for Order of Preference by Similarity to Ideal Solution (TOPSIS) ranks these branches using five components of SERVQUAL method; namely tangibles, reliability, assurance, responsiveness and empathy. In addition, we use fuzzy numbers to handle uncertainty associated with numbers. Fig. 2 demonstrates the structure of SERVQUAL method.

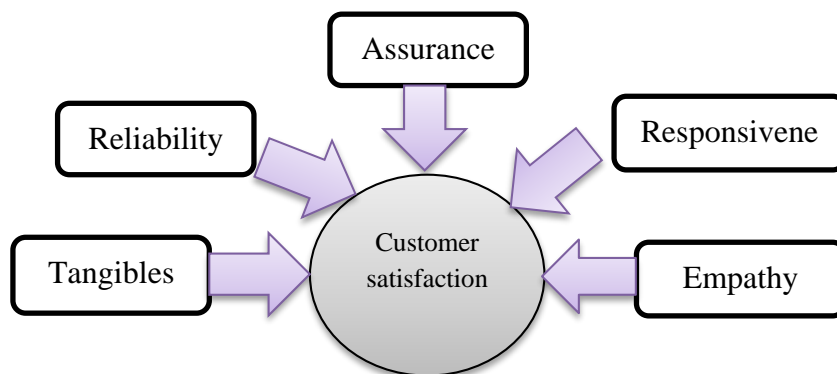


Fig. 2. The framework of customer satisfaction

The proposed method of this paper measures all five components associated with customer satisfaction using SERVQUAL method. There are three main hypotheses associated with this study as follows,

1. There is a difference between perceived qualities of different branches of bank from customers' perspective.
2. There are significant differences in bank branches in terms of the priority of the constituent elements of perceived service quality.
3. There is a difference between customers' expectations and perceived qualities in different branches.

The last main hypothesis is investigated in terms of five components of SERVQUAL method; namely tangibles, reliability, assurance, responsiveness and empathy under five sub-hypotheses. There are also two questionnaires in this study. The first questionnaire is a standard SERVQUAL consists of 22 questions, which is arranged in five categories. The second questionnaire is related to assigning weights by pairwise comparison of different components in Likert scale. Cronbach alphas for two questionnaires are 0.80 and 0.77, respectively. Fig. 3 demonstrates personal characteristics of the participants.

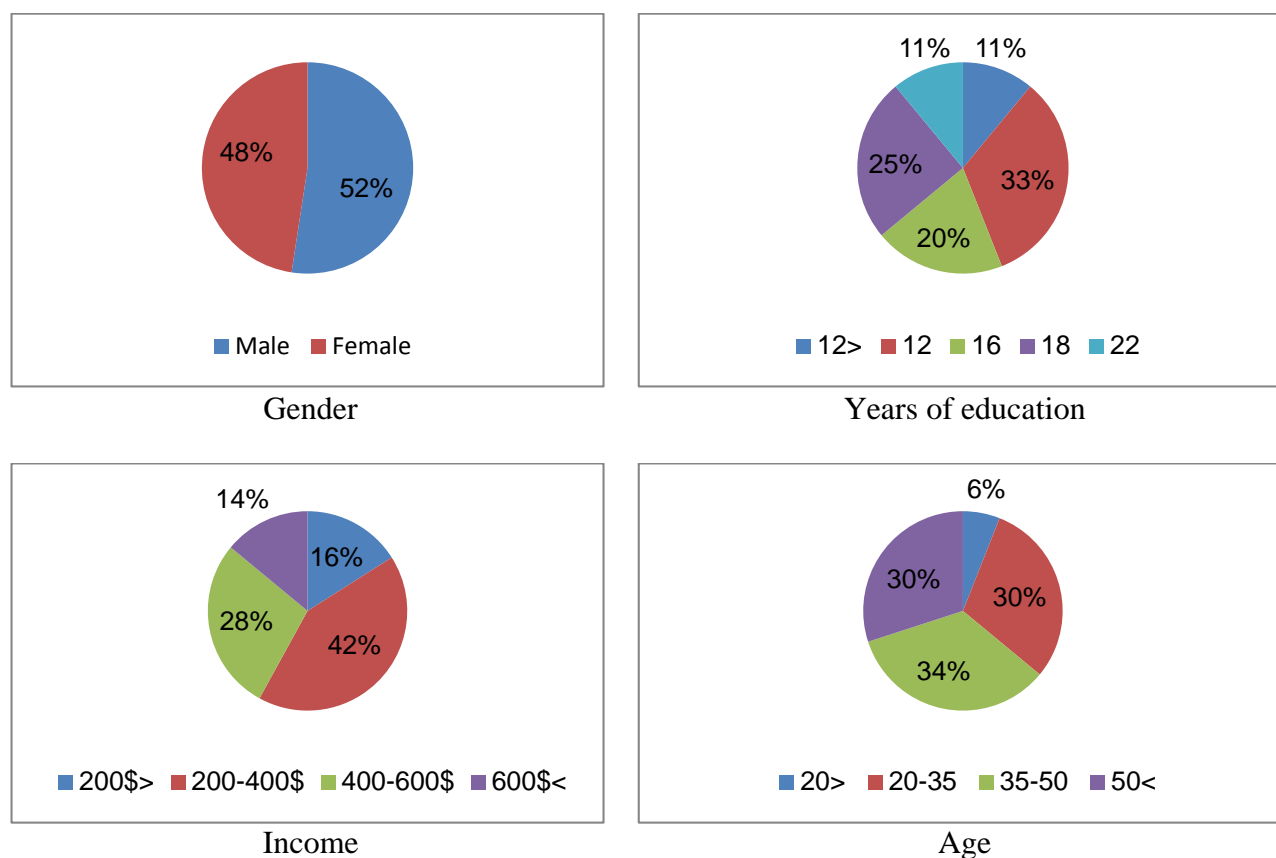


Fig. 3. Personal characteristics of the participants

As we can observe from Fig. 3, about half of the participants in our survey were male, 56% of them had some university educations, 64% were middle aged people and 70% of them earned between 200 to 600\$ of salary. Table 1 demonstrates the results of measuring means of customer expectations in terms of five SERVQUAL survey. In addition, Table 2 shows the results of measuring means of customer perception for five SERVQUAL survey.

Table 1

Average of the five components of expected quality of services

Branch	Tangible	Reliability	Assurance	Responsiveness	Empathy	Expectation from perception quality
1	6.8417	6.7833	6.7	6.6267	6.6467	33.5983
2	6.9048	6.6786	6.8175	6.581	6.2762	33.2579
3	6.925	6.975	6.2667	6.6067	6.6267	33.4
4	6.6583	6.525	6.45	6.54	6.5533	32.7267
5	6.8081	6.7965	6.8081	6.7767	6.8326	34.0221
6	6.3417	6.7333	6.9333	6.6467	6.4238	33.0788
7	6.7965	6.9593	6.4186	6.7767	6.6013	33.5525
8	6.925	6.6	6.4833	6.7933	6.7067	33.5083
9	6.575	6.55	6.6583	6.9333	6.4267	33.1433
10	7	6.6778	6.475	6.68	6.54	33.3728
11	6.8438	6.5469	6.3047	6.65	6.5	32.8453
12	6.95	6.8938	6.1875	6.745	6.4	33.1763
13	6.7458	6.9	6.7	6.9267	6.7933	34.0658
14	6.7643	6.8143	6.9071	6.8114	6.7371	34.0343
Mean	6.7979	6.7437	6.5732	6.7217	6.5558	33.3922

Table 2

Average of the five components of perception quality of services

Branch	Tangible	Reliability	Assurance	Responsiveness	Empathy	Perception quality
1	5.8667	5.8733	6.1083	6.2833	6.4083	30.54
2	6.2429	6.3619	4.9107	6.5179	5.3214	29.3548
3	5.57	6.18	6.05	5.0417	6.7	29.4517
4	5.48	6.16	5.8833	6.1417	5.4167	29.0817
5	5.7256	5.1767	5.7384	5.9826	5.907	28.5302
6	5.2933	5.8667	5.3583	6.0833	5.8917	28.4933
7	5.2698	5.4744	5.3953	5.8953	5.7733	27.8081
8	4.96	5.2933	6.1833	6.225	6.7667	29.4283
9	6.06	5.0533	5.9167	6.0833	6.325	29.4383
10	6.445	6.34	6.4167	6.2333	6.525	31.96
11	6.1188	5.9688	5.7031	6.1016	6.2813	30.1734
12	5.96	4.5	5.7563	5.775	4.2188	26.21
13	5.42	5.4095	5.175	5.2527	5.2444	26.5017
14	5.1029	6.0686	5.0214	6.4714	6.6071	29.2714
Mean	5.9184	6.0305	5.6568	5.6438	5.6783	28.9279

2.1. The first hypothesis

To examine the hypotheses of the survey, we need to compare the means of the firms as follows,

$$\begin{cases} H_0: \mu_1 = \mu_2 = \dots = \mu_{14} \\ H_1: \mu_1 \neq \mu_2 \neq \dots \neq \mu_{14} \end{cases}$$

where μ_i $i=1, \dots, 14$ represents the mean of customers' perception quality. To examine this hypothesis, the study uses one-way ANOVA test and Table 3 shows details of descriptive statistics of the study. Table 4 presents the summary of ANOVA test. According to the results of Table 4, the means of 14 groups are different. Therefore, the first hypothesis of the survey has been confirmed.

Table 3
The summary of some basic statistics

Branch	Number	Mean	Standard deviation	Standard error
1	30	30.54	3.2791	0.59868
2	42	29.3548	1.72743	0.26655
3	30	29.4517	1.15695	0.21123
4	30	29.0817	1.35006	0.24649
5	43	28.5302	1.8071	0.27558
6	30	28.4933	1.27582	0.23293
7	43	27.8081	1.57959	0.24089
8	30	29.4283	1.19926	0.21895
9	30	29.4383	1.01851	0.18595
10	30	31.96	0.77853	0.14214
11	30	30.1734	1.23628	0.21855
12	40	26.21	1.43657	0.22714
13	30	26.5017	1.69092	0.30872
14	35	29.2714	1.20784	0.20416
Sum	475	28.9279	2.12613	0.09755

Table 4
The summary of ANOVA test

Source of changes	df	Sum of Squares	Mean of Squares	F	P-Value
Between groups	13	977.929	75.225	29.774	0.0000
Inside groups	461	1164.748	2.527		
Sum	474	2142.678			

2.2. The second hypothesis

To examine the second hypothesis of the survey, we consider the following hypothesis,

$$\begin{cases} H_0: \mu_1 = \mu_2 = \dots = \mu_5 \\ H_1: \mu_1 \neq \mu_2 \neq \dots \neq \mu_5 \end{cases}$$

where μ_i $i=1, \dots, 5$ represent the mean of customers' perception quality. To examine this hypothesis, the study uses one-way ANOVA test and Table 5 shows details of descriptive statistics of the study.

Table 5
The summary of some basic statistics

Description	Number	Mean	Standard deviation
Expected perception quality	475	33.3922	0.93832
Perception quality	475	28.9279	2.12613
Expected tangible	475	6.7979	0.30631
Expected reliability	475	6.7437	0.31566
Expected responsiveness	475	6.7217	0.27881
Expected trust	475	6.5732	0.41471
Expected empathy	475	6.5558	0.38514
Perception reliability	475	6.0305	0.66113
Perception tangible	475	5.9184	0.92095
Perception empathy	475	5.6783	0.71021
Perception trust	475	5.6568	0.80356
Perception responsiveness	475	5.6438	0.81231

Table 6 presents the summary of ANOVA test. According to the results of Table 6, the means of 5 groups are different. Therefore, the second hypothesis of the survey has been confirmed.

Table 6

The summary of ANOVA test

Source of changes	df	Sum of Squares	F	P-Value
Perception tangible	13	229.516	47.18	0.000
Perception quality	13	63.578	15.7	0.000
Perception trust	13	91.952	15.229	0.000
Perception responsiveness	13	156.158	35.359	0.000
Perception empathy	13	87.855	20.601	0.000

3.3. The third hypothesis

In order to examine the third hypothesis of the survey, we compare the mean of customers' expectations with their perception in terms of five SERVQUAL components. The null hypothesis states the expectation is less than perception. Table 7 demonstrates the results of t-student test for five components. According to the results of Table 7, there is a significant difference between expectation and perception in terms of all SERVQUAL components.

Table 7

The summary of testing expectation and perception

Component	Expectation	Perception	Difference	t-value	α	P-value	Result
Quality	33.3922	28.9279	4.3137	-45.922	0.05	0.000	Confirmed
Tangible	6.7979	5.9184	0.8795	-20.923	0.05	0.000	Confirmed
Reliability	6.7437	6.0305	0.7132	-21.709	0.05	0.000	Confirmed
Assurance	6.5732	5.6568	0.9164	-23.494	0.05	0.000	Confirmed
Responsiveness	6.7217	5.6438	1.0779	-27.269	0.05	0.000	Confirmed

3. Ranking methodology

In this section, we present the implementation of fuzzy TOPSIS for ranking 14 branches of banks. The study first uses analytical hierarchy process (AHP) to rank the criteria and then it uses fuzzy TOPSIS (Yu et al., 2011) to rank them accordingly. The following summarizes the steps of the proposed method.

3.1. Analytical hierarchy process

Step 1 - Arrange the pairwise comparison matrix A by considering the ratio scale in Table 8.

Table 8

The ratio scale and definition of AHP

Intensity of importance	Definition
1	Equally important
3	Moderately important
5	Strongly more important
7	Very strong important
9	Extremely more important
2,4,6,8	Intermediate more important

Saaty (1980)

Step 2 - Let C_1, C_2, \dots, C_n be the set of elements, where a_{ij} specify a quantified judgment on pair of elements C_i, C_j . the matrix A as below;

$$A = [a_{ij}] = \begin{bmatrix} 1 & a_{12} & \dots & a_{1n} \\ \frac{1}{a_{12}} & 1 & \dots & a_{2n} \\ a_{12} & \vdots & \vdots & \vdots \\ \frac{1}{a_{1n}} & \frac{1}{a_{2n}} & \dots & 1 \\ a_{1n} & a_{2n} & \dots & 1 \end{bmatrix}$$

where, $a_{ij} = 1$ and $a_{ji} = \frac{1}{a_{ij}}$, $i, j = 1, 2, \dots, n$

According to matrix A , the problem is to determine a set of numerical weights W_1, W_2, \dots, W_n in front of n element C_1, C_2, \dots, C_n . If A is a consistency matrix, then the relationship between weights and judgments are specified by $a_{ij} = \frac{W_j}{W_i}$, for $(i, j = 1, 2, 3, \dots, n)$. The largest Eigenvalue λ_{\max} is suggested by Saaty (1980) as follows;

$$\lambda_{\max} = \sum_{j=1}^n a_{ij} \frac{W_j}{W_i} \quad (1)$$

Let A be the consistency matrix, then eigenvector X can be measured as follows,

$$(A - \lambda_{\max} I)X = 0 \quad (2)$$

Therefore, the consistency index (C.I.) and random index (R.I.) verify the consistency ratio (C.R.). The consistency index and consistency rate are as follows,

$$C.I. = \frac{\lambda_{\max} - n}{n - 1}, \text{ and } C.R. = \frac{C.I.}{R.I} \quad (3)$$

The number 0.1 is the accepted upper limit of C.R. If the final consistency ration is bigger than this value, the evaluation process could be accomplished one more time to improve consistency.

3.2. Preliminary of fuzzy approach

Fuzzy set theory is a class of objects with grades of membership used to model uncertainty and handle uncertainty by a membership function, which is between zero and one (Zadeh, 1965; Kutlu & Ekmekçioğlu, 2012). It utilizes linguistic terms for decision makers' preferences. This study uses fuzzy linguistics variables since experts judgments usually cannot be detected clearly.

Definition 1 – A fuzzy set \tilde{A} in a universe of discourse X is explained by membership function $\mu_{\tilde{A}}(x)$. It connects with each element x in X , a real number in the interval $[0,1]$. The function value $\mu_{\tilde{A}}(x)$ is designated the grade of membership of x in \tilde{A} . This study focuses on triangular fuzzy numbers. A triangular fuzzy number \tilde{A} is given by (a_1, a_2, a_3) , where $a_3 > a_2 > a_1$. The following equation expresses mathematical form of triangular fuzzy number and Fig. 4 also represents a triangular number.

$$\mu_a(x) = \begin{cases} 0, & x \leq a_1 \\ \frac{x - a_1}{a_2 - a_1}, & a_1 < x \leq a_2 \\ \frac{a_3 - x}{a_3 - a_2}, & a_2 < x \leq a_3 \\ 0, & x > a_3 \end{cases} \quad (4)$$

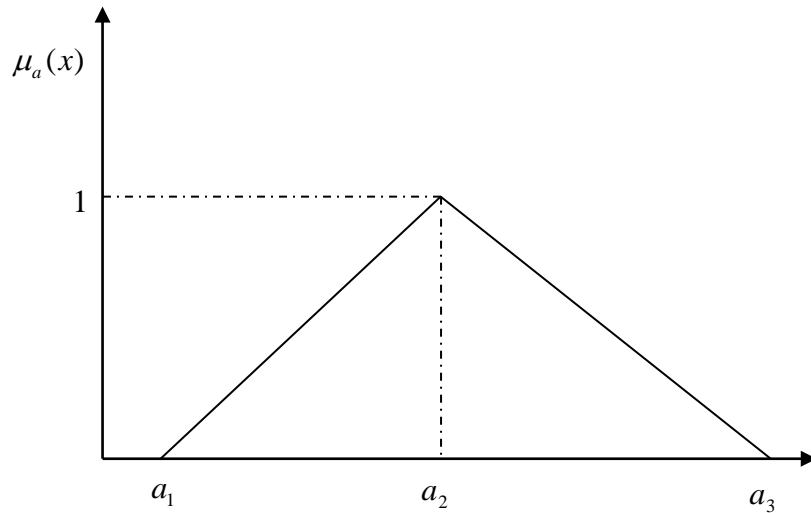


Fig. 4. Triangular number

Definition 2 – Let $a = (a_1, a_2, a_3)$ and $b = (b_1, b_2, b_3)$ be two triangular fuzzy numbers, the distance between them is computed as Eq. (5) as follows,

$$d(\tilde{a}, \tilde{b}) = \sqrt{\frac{1}{3} [(a_1 - b_1)^2 + (a_2 - b_2)^2 + (a_3 - b_3)^2]} \quad (5)$$

In addition, the Table 9 shows the operational equations of the two triangular fuzzy numbers.

Table 9

Basic equations of the two triangular fuzzy numbers

Operational law	Equations
Addition	$(a + b) = (a_1 + b_1, a_2 + b_2, a_3 + b_3)$
Subtraction	$(a - b) = (a_1 - b_1, a_2 - b_2, a_3 - b_3)$
Multiplication	$(a \times b) = (a_1 \times b_1, a_2 \times b_2, a_3 \times b_3), k(a) = (ka_1, ka_2, ka_3)$
Division	$(a \div b) = (a_1 \div b_1, a_2 \div b_2, a_3 \div b_3)$
Inverse	$(a_1, a_2, a_3)^{-1} = (\frac{1}{a_3}, \frac{1}{a_2}, \frac{1}{a_1})$

3.3. The fuzzy TOPSIS method

TOPSIS method, as one of the most applied and practical techniques in classical multiple criteria decision making methods, was first introduced by Hwang and Yoon (1981) to analyze alternative solutions among each criterion and ultimately to determine the most efficient alternatives. The TOPSIS algorithm originates from having the shortest distance from the positive ideal solution (PIS) and farthest from negative ideal solution (NIS). Nevertheless, often for decision makers it would be challenge to assign a precise evaluation rating to an alternative. The advantage of using fuzzy approach in this study

is to overcome the vagueness of human judgments and to receive relative importance of attributes (Yang & Hung, 2007). The fuzzy TOPSIS distinguishes fuzzy evaluation of alternatives among criteria in traditional TOPSIS (Awasthi et al., 2010a; Wang et al., 2009). This study develops TOPSIS to a group decision process, which has been provided by Chen (2000). This proposed approach uses linguistic variables, which can be converted to fuzzy numbers easily. Now, the fuzzy TOPSIS procedure is introduced here (Awasthi et al., 2011a);

Step 1 – Suppose there are j possible candidates called $A = \{A_1, A_2, \dots, A_j\}$, which are evaluated against m criteria, $C = \{C_1, C_2, \dots, C_m\}$. The criteria weights are described by $w_i = \{i = 1, 2, \dots, m\}$. The performance ratings of each decision maker $D_k (k = 1, 2, \dots, K)$ for each alternative $A_j (j = 1, 2, \dots, n)$ respecting to criteria $C_i (i = 1, 2, \dots, m)$ are determined by $\tilde{R}_k = \tilde{x}_{ijk} (i = 1, 2, \dots, m; j = 1, 2, \dots, n; k = 1, 2, \dots, k)$ with membership function $\mu_{R_k}(x)$

Step 2 – Calculate aggregate fuzzy rating for the alternatives and the criteria. Suppose that the fuzzy rating of all decision maker about criteria are defined as triangular fuzzy numbers $\tilde{R}_k = (a_k, b_k, c_k)$, $k = 1, 2, \dots, K$, then the aggregated fuzzy rating is given by $\tilde{R} = (a, b, c)$, $k = 1, 2, \dots, K$, where

$$a = \min_k \{a_k\}, \quad b = \frac{1}{K} \sum_{k=1}^K b_k, \quad c = \max_k \{c_k\}.$$

If the fuzzy rating and importance weight of the k^{th} decision maker are $\tilde{x}_{ijk} = (a_{ijk}, b_{ijk}, c_{ijk})$ and $\tilde{w}_{ijk} = (w_{jk1}, w_{jk2}, w_{jk3})$, $i = 1, 2, \dots, m$, $j = 1, 2, \dots, n$ respectively, then the integrated fuzzy ratings (\tilde{x}_{ij}) of alternatives with respect to each criterion are given by $\tilde{x}_{ij} = (a_{ij}, b_{ij}, c_{ij})$ where

$$a_{ij} = \min_k \{a_{ijk}\}, \quad b_{ij} = \frac{1}{K} \sum_{k=1}^K b_{ijk}, \quad c_{ij} = \max_k \{c_{ijk}\}.$$

The aggregated fuzzy weights (\tilde{w}_{ij}) of each criterion are computed as $\tilde{w}_j = (w_{j1}, w_{j2}, w_{j3})$ where

$$w_{j1} = \min_k \{w_{jk1}\}, \quad w_{j2} = \frac{1}{K} \sum_{k=1}^K w_{jk2}, \quad w_{j3} = \max_k \{w_{jk3}\}.$$

Step 3 – Compute the fuzzy decision matrix

The fuzzy decision matrix for alternatives (\tilde{D}) and criteria (\tilde{W}) is constructed;

$$\tilde{D} = \begin{bmatrix} \tilde{x}_{11} & \tilde{x}_{12} & \dots & \tilde{x}_{1n} \\ \tilde{x}_{21} & \tilde{x}_{22} & \dots & \tilde{x}_{2n} \\ \dots & \dots & \dots & \dots \\ \tilde{x}_{m1} & \tilde{x}_{m1} & \dots & \tilde{x}_{mn} \end{bmatrix}, \quad i = 1, 2, \dots, m, \quad j = 1, 2, \dots, n$$

$$\tilde{W} = (\tilde{w}_1, \dots, \tilde{w}_n).$$

Step 4 – The raw data are normalized using a linear scale transforming to bring the various criterion scales on to a comparable scale. The normalized fuzzy decision matrix is given by

$$\tilde{R} = [\tilde{r}_{ij}]_{m \times n}, \quad i = 1, 2, \dots, m, \quad j = 1, 2, \dots, n,$$

Where

$$\tilde{r}_{ij} = \left(\frac{a_{ij}}{c_j^*}, \frac{b_{ij}}{c_j^*}, \frac{c_{ij}}{c_j^*} \right), \text{ and } c_j^* = \max_i c_{ij} \text{ (benefit criteria)}$$

$$\tilde{r}_{ij} = \left(\frac{a_j^-}{c_{ij}}, \frac{a_j^-}{b_{ij}}, \frac{a_j^-}{a_{ij}} \right), \text{ and } a_j^- = \min_i a_{ij} \text{ (cost criteria)}$$

Step 5 – The weighted normalized matrix \tilde{V} for criteria is calculated by multiplication of the weights (\tilde{w}_j) of evaluation criteria with the normalized fuzzy decision matrix \tilde{r}_{ij} ;

$$\tilde{v} = [\tilde{v}_{ij}]_{m \times n}, \quad i = 1, 2, \dots, m, \quad j = 1, 2, \dots, n$$

Where

$$\tilde{v}_{ij} = \tilde{r}_{ij}(\cdot) \tilde{w}_j.$$

Step 6 – Calculation of the FPIS (fuzzy positive ideal solution) and FNIS (fuzzy negative ideal solution) for alternatives. FPIS and FNIS are computed as follows;

$$A^* = (\tilde{v}_1^*, \dots, \tilde{v}_n^*),$$

where

$$\tilde{v}_j^* = \max_i \{v_{ij3}\}, \quad i = 1, 2, \dots, m \text{ and } j = 1, 2, \dots, n$$

$$A^* = (\tilde{v}_1^-, \dots, \tilde{v}_n^-),$$

where

$$\tilde{v}_j^- = \min_i \{v_{ij1}\}, \quad i = 1, 2, \dots, m \text{ and } j = 1, 2, \dots, n$$

Step 7 – Compute the distance of each alternative from FPIS and FNIS. The distance (d_i^*, d_i^-) of each weighted alternative $i = 1, 2, \dots, m$ from the FPIS and FNIS is presented here;

$$d_i^* = \sum_{j=1}^n d_v(\tilde{v}_{ij}, \tilde{v}_j^*), \quad i = 1, 2, \dots, m$$

$$d_i^- = \sum_{j=1}^n d_v(\tilde{v}_{ij}, \tilde{v}_j^-), \quad i = 1, 2, \dots, m$$

where $d_v(\tilde{a}, \tilde{b})$ is the distance measurement between two fuzzy numbers \tilde{a} and \tilde{b}

Step 8 – Compute the closeness coefficient (cc_i) of each alternative. The closeness coefficient represents the distances to the fuzzy positive ideal solution and fuzzy negative ideal solution simultaneously. The closeness coefficient of each alternative is calculated by;

$$cc_i = \frac{d_i^-}{d_i^- + d_i^*}, \quad i = 1, 2, \dots, m$$

Step 9 – Rank the alternatives

4. The results

In this section, we present details of the implementation of AHP and fuzzy TOPSIS for ranking 14 branches of bank. We first present the results of the implementation of AHP. Table 10 shows the results

of our implementation. Moreover, Table 11 and Table 12 present the fuzzy values given for the implementation of fuzzy TOPSIS.

Table 10

The results of the implementation of AHP

	Tangible	Reliability	Trust	Responsiveness	Empathy	Mean
Tangible	0.1071	0.1067	0.2150	0.0499	0.0889	0.1135
Reliability	0.1870	0.1863	0.2047	0.1105	0.2700	0.1917
Trust	0.1704	0.3113	0.3422	0.5758	0.2700	0.3339
Responsiveness	0.4196	0.3293	0.1161	0.1954	0.2749	0.2671
Empathy	0.1159	0.0664	0.1220	0.0684	0.0963	0.0938

Table 11

The summary of weights of expected

	Tangible	Reliability	Trust	Responsiveness	Empathy
1	(8.683,9.825,9.975)	(8.567,9.767,9.983)	(8.400,9.625,9.900)	(8.253,9.573,9.947)	(8.293,9.560,9.900)
2	(8.810,9.887,9.982)	(8.357,9.560,9.833)	(8.452,9.649,9.905)	(8.162,9.457,9.848)	(7.552,8.986,9.657)
3	(8.850,9.917,9.992)	(8.950,9.975,10.000)	(7.533,9.025,9.758)	(8.213,9.553,9.947)	(8.253,9.527,9.867)
4	(8.317,9.558,9.858)	(8.050,9.408,9.867)	(7.900,9.225,9.725)	(8.080,9.420,9.853)	(8.107,9.387,9.787)
5	(8.616,9.756,9.948)	(8.593,9.756,9.959)	(8.616,9.762,9.954)	(8.554,9.735,9.958)	(8.665,9.805,9.972)
6	(7.567,9.025,9.667)	(8.467,9.667,9.933)	(8.867,9.925,9.992)	(8.293,9.580,9.920)	(7.360,8.893,9.660)
7	(8.593,9.750,9.942)	(8.919,9.959,10.000)	(7.826,9.221,9.802)	(8.554,9.726,9.949)	(8.126,9.414,9.819)
8	(8.833,9.900,9.975)	(8.200,9.575,9.975)	(7.967,9.342,9.858)	(8.587,9.787,9.993)	(8.400,9.560,9.793)
9	(8.117,9.450,9.867)	(8.100,9.392,9.792)	(8.317,9.575,9.908)	(8.867,9.920,9.987)	(7.840,9.193,9.693)
10	(9.00,10.00,10.00)	(8.033,9.367,9.842)	(7.950,9.283,9.775)	(8.360,9.620,9.940)	(8.080,9.393,9.833)
11	(8.688,9.797,9.945)	(8.094,9.391,9.766)	(7.594,9.102,9.781)	(8.288,9.575,9.913)	(7.488,8.819,9.406)
12	(8.900,9.950,10.00)	(8.788,9.875,9.981)	(7.325,8.838,9.600)	(8.490,9.710,9.965)	(7.770,9.140,9.670)
13	(8.483,9.675,9.917)	(8.800,9.867,9.958)	(8.400,9.667,9.967)	(8.853,9.913,9.987)	(8.587,9.753,9.953)
14	(8.529,9.693,9.929)	(8.629,9.743,9.900)	(9.829,9.900,9.986)	(8.623,9.783,9.971)	(8.474,9.669,9.920)

Table 12

The summary of weights of perception quality

	Tangible	Reliability	Trust	Responsiveness	Empathy
1	(7.874,9.319,9.866)	(7.592,9.033,9.650)	(7.217,8.783,9.583)	(6.760,8.433,9.427)	(6.753,8.340,9.260)
2	(5.804,7.369,8.441)	(8.083,9.286,9.619)	(5.018,6.673,7.958)	(7.733,9.081,9.624)	(7.495,8.871,9.462)
3	(8.408,9.592,9.850)	(5.167,6.950,8.367)	(7.108,8.617,9.400)	(7.360,8.793,9.473)	(5.967,7.680,8.887)
4	(5.892,7.542,8.683)	(7.283,8.817,9.567)	(6.833,8.317,9.133)	(7.360,8.793,9.473)	(6.013,7.700,8.873)
5	(6.901,8.355,9.116)	(6.983,8.564,9.419)	(6.488,8.157,9.209)	(7.320,8.820,9.567)	(6.516,8.065,9.014)
6	(6.783,8.442,9.433)	(7.167,8.700,9.500)	(5.742,7.517,8.825)	(5.493,7.098,8.284)	(5.627,7.447,8.807)
7	(6.547,8.180,9.198)	(6.797,8.395,9.308)	(5.820,7.547,8.756)	(6.733,8.380,9.393)	(5.581,7.363,8.684)
8	(8.050,9.342,9.767)	(7.467,8.975,9.692)	(7.883,9.200,9.667)	(5.995,7.674,8.823)	(7.840,9.240,9.773)
9	(7.650,9.092,9.708)	(7.167,8.692,9.467)	(6.833,8.492,9.475)	(7.680,9.113,9.720)	(7.127,8.673,9.473)
10	(8.050,9.342,9.767)	(7.467,8.975,9.692)	(7.883,9.200,9.117)	(5.240,6.947,8.287)	(7.840,9.240,9.773)
11	(7.563,9.000,9.633)	(7.211,8.672,9.430)	(6.406,8.070,9.117)	(7.680,9.113,9.720)	(7.238,8.744,9.519)
12	(3.644,5.369,6.969)	(6.563,8.231,9.256)	(6.513,8.244,9.319)	(6.938,8.575,9.481)	(6.920,8.480,9.320)
13	(5.958,7.617,8.767)	(6.033,7.667,8.783)	(5.400,7.217,8.633)	(4.280,5.955,7.410)	(5.887,7.667,8.940)
14	(8.214,9.514,9.907)	(7.971,9.271,9.707)	(5.150,6.914,8.314)	(5.087,6.807,8.193)	(5.274,7.063,8.457)

The numbers are combined as follows,

$$d(\tilde{m}, \tilde{n}) = \sqrt{\frac{[(m_1 - n_1)^2 + (m_2 - n_2)^2 + (m_3 - n_3)^2]}{3}} \quad (6)$$

Therefore, we have

Table 13

The results of gap between expected and perception

	Tangible	Reliability	Trust	Responsiveness	Empathy
1	0.5546	0.7302	0.8581	1.1255	1.1930
2	2.4325	0.2555	2.8544	0.3537	0.1347
3	0.3270	2.9514	0.3982	0.7141	1.7888
4	1.9432	0.5853	0.8781	0.5830	1.6393
5	1.3658	1.1981	1.5979	2.5249	1.6893
6	0.5798	0.9682	2.3753	1.1763	1.3934
7	1.5499	1.5735	1.6250	2.0015	1.9974
8	0.2241	0.5955	0.4412	2.2980	2.6368
9	0.3518	0.6992	1.0896	2.8800	0.5252
10	0.6808	0.4070	0.0878	0.5058	0.1680
11	0.8162	0.6853	0.9857	1.0014	0.1641
12	4.3895	1.6511	0.6032	3.5755	0.6534
13	1.9946	2.1506	2.3652	3.0030	2.0551
14	0.2091	0.4801	2.9006	1.0959	2.5278

Using the fuzzy TOPSIS method we may determine the distances as follows,

Table 14

The summary of distances

S_1^-	0.1837	S_1^*	0.0571
S_2^-	0.1688	S_2^*	0.1564
S_3^-	0.1885	S_3^*	0.1118
S_4^-	0.1883	S_4^*	0.0605
S_5^-	0.1208	S_5^*	0.1254
S_6^-	0.1415	S_6^*	0.1333
S_7^-	0.1182	S_7^*	0.1224
S_8^-	0.1861	S_8^*	0.0858
S_9^-	0.1576	S_9^*	0.1101
S_{10}^-	0.2296	S_{10}^*	0.0119
S_{11}^-	0.1839	S_{11}^*	0.0582
S_{12}^-	0.1392	S_{12}^*	0.1546
S_{13}^-	0.0654	S_{13}^*	0.1809
S_{14}^-	0.1540	S_{14}^*	0.1609

Finally, the ranking of the 14 branches are given in Table 15 as follows,

Table 15

The results of ranking 14 branches

Branch number	Efficiency	Rank
10	0.9507	1
1	0.7629	2
11	0.7596	3
4	0.7568	4
8	0.6844	5
3	0.6277	6
9	0.5887	7
2	0.5191	8
6	0.5149	9
7	0.4913	10
5	0.4907	11
14	0.489	12
12	0.4738	13
13	0.2655	14

As we can observe from the results of Table 15, the average efficiency of different branches is about 0.60. While some banks maintained good customer satisfaction, the others did poorly and this method appears to be a good technique for performance measurement.

5. Conclusion

In this paper, we have presented an empirical investigation to measure the performance of some banks using a hybrid of SERVQUAL and fuzzy TOPSIS. The proposed study of this paper has been applied for measuring the performance of a governmental bank in city of Kermanshah, Iran. The results of our investigation have indicated that ranking banks based on customer satisfaction could be a better alternative methodology compared with traditional methods, which relied on financial figures. The results of this survey are consistent with findings of similar works reported by Awasthi et al. (2011b).

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