

Online sales system and organization outcome**Nader Mohammad Aljawarneh^{a*}, Khalid talal alhindawi^a, Ahmed Ghazi Mahafzah^a, Shadi Mohammad Altahat^a, Ebtehal Alzboun^a and Ibrahim Mohammad Harafsheh^a**^aCollege of business, Jadara University, Irbid, Jordan**CHRONICLE****ABSTRACT***Article history:*

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The aim of this study is to identify the link between online sales systems, infrastructure, ease of use & information accuracy in improving Jordanian restaurants' call centers' performance effectiveness (JRCCPE). In order to achieve the study's objectives, a questionnaire was conducted for measuring the link between online sales systems (OSS), infrastructure, ease of use & information accuracy in improving JRCCPE. The study sample was selected by distributing 220 questionnaires to all employees of Jordanian restaurants' call centers (JRCC) from the set of employees working in an online sales system where 173 were retrieved. Aiming to answer the study questions and test hypotheses, the researcher extracted the means and standard deviations to apply the multiple regression equation. Accordingly, the study reached many results, showing a statistically significant effect for using the OSS, infrastructure, ease of use & information accuracy in improving JRCCPE. The study suggested that JRCC seeks adding various characteristics of editing, deleting, copying, and setting the time on the basis of text messaging through such networks as well as the need to conduct marketing studies in order to enable companies to achieve the customers' wishes in a method matching their expectations.

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1. Introduction

E-commerce allows conducting business transactions from sales, purchases, etc. in a more productive manner, therefore, offering greater opportunities and lower costs through the use of IT infrastructure, databases and electronic safety tools (Aljawarneh et al., 2020). This also helps to create good relations between the company and its customers and suppliers (Manzoor, 2010; Al-Jawarneh, 2016). E-commerce reflects transactions related to the selling and purchasing of goods or services over the Internet. Such transactions are carried out using electronic systems such as the Internet and other networks (Aljawarneh & Al-Omari, 2018). These types of transactions that are done electronically have risen significantly, and the Internet has expanded with this expansion. A broad variety of business transactions has grown in this way, such as electronic money transfer, supply chain management, Internet marketing, online transaction processing, inventory management systems, and automated data collection systems (Mohapatra, 2013; Al-Jawarneh, 2016). With the growing use of the Internet, electronic forms of purchase of products are not only available in the field of e-commerce between the company and the consumer but also in the field of private purchasing between company and client (Mahafzah et al., 2020). Four advances are being made in the area of e-procurement: the sales side systems, the purchasing side systems, the exchange of products and the markets (Alomari et al., 2020). The sales side systems are the systems for the purchasing of certain products which the manufacturer places on the Internet. The supplier manages this system; OSS defines the rules and explains how customers should use the system. A company that offers bids from suppliers develops the system for the side of the purchase. The company receives offers from several suppliers and can, therefore, select the best one (Kurbel, 2013; Aljawarneh & Al-Omari, 2018). In most cases, it is much easier and cheaper to sell products and services over the Internet than traditional trading. The use of electronic commerce in electronic transactions now helps many small, medium and large companies (Alshare et al., 2020). Some companies use electronic means in 100% of their main activities (Gurevych, 2007; Al-Omari, 2020). Organizations have begun

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their activities or tasks in the relation to the permanent procedure regarding change ensuing out of friend instability yet into their environment, for that reason they are trying according to a spread of capacities or resources (Al-Omari et al., 2020). Even though they are well aware of the expected capacities yet assets are changing between their characteristics, and then reflected in the presentation regarding the business enterprise (Armbrust et al., 2010; Aljawarneh & Atan, 2018).

The running provision targets are consistent with persuading clients to repeat the purchase of features via the uses regarding beneficial practices and methods after their enhancing yet maintaining consumer loyalty. The features of consumers are changing rapidly, competition among businesses is fierce, technological traits are growing, corporations are searching for globalization. As a result, the JRCCPE aims for nice structures because of managing procedures, workflow, controlling one of a kind processes, apportionment data and facts regarding one of a kind useful things to do then lowering inventory. Waste in accordance with achieving competitiveness, sustainability, minimize costs, efficaciously enlarge overall performance and effectively rule customer needs. Living up to expected modifications as the makeup of JRCCPE includes OSS. The instruction hassle stems out of the desire to identify the role and dimensions regarding the working system of the advertising related to optional protocol or its dimensions between JRCCPE. The discipline's issues were proved by addressing the following questions: what is the effect of OSS, infrastructure, ease of use & information accuracy on JRCCPE? What is the level of applying OSS at JRCCPE? The subject of this study is respectable, as JRCCPE quantity is an authorization success factor of any given organization. It is also hoped that this study presents a cornerstone for other studies, given that directory about online income researchers along with results, help JRCCPE within online sales system improvement with the aid of running systems, demonstrating the fantastic function regarding the working regulation between JRCCPE supports.

2. Literature Review

2.1 OSS, infrastructure, ease of use, information accuracy

OSS is characterized as the activity in which software interaction aims to improve customer satisfaction through the business exchange for mutual benefit (Parvinen et al., 2014). The Internet offers the sale of goods, whether it is online or offline payments, as sales are made using the website of the company or third parties' websites (Basiouni and Alojairi, 2012).

Infrastructure is the basis of networks, devices, programs, processes, and resources that must be available prior to e-commerce applications created by the organization. The infrastructure can be internal or external to the company (Jennex, 2004). Jordan's telecommunications infrastructure is powerful and can support e-commerce via a stable telecommunications network. The private sector, however, must contribute to improving the public and private infrastructure of technology. Establishing such infrastructure will make many of these industries based on e-commerce and will provide important economic inputs to national income (Al-Shboul & Alsmadi, 2010). As pointed out by Becker (2007), the core components of e-commerce infrastructure include infrastructure services, legal and regulatory framework, a set of open standards for technical services such as security, network protocols, e-mail and information exchange. It also includes infrastructure services for the Internet Business Link Network, directory of search and retrieval services, telecommunication security services, payment insurance services and e-commerce providers (Al-Da'abseh et al., 2018). Spotts & Meadow, 2014 noted that ease of use is easy, convenient, and hassle-free purchasing from the corporate website, affecting customer satisfaction in their online shopping experience. Ease of use is the degree to which a client believes that the effort expended using a particular system will be minimal (Muller, 2012, 27). Therefore, once technology can be easily used, it will require less effort on the part of users, making it more likely to be implemented and used (Xu, 2013). The accuracy of the information illustrates the accuracy of stored information on the website, which accurately fits and matches the information (Nelson et al., 2005; Al-Omari, et al., 2018). It also can define the correctness of the data or the honesty of the data representation (Sebastian-Coleman, 2012, 64). Dealing with accurate data will be reflected positively on systems as they will become better and more capable to extract information from data, which increases the importance of data accuracy (Al-Omari et al., 2018). Along with complicated systems, data errors are more likely to develop, requiring the development of data recovery techniques (Kent & Williams, 1993). There are several sources of data inaccuracy impacting data quality, which demonstrates the need for a comprehensive program of assessment, monitoring, and optimization. Errors occur in four general areas which are: initial data entry, data corruption, data transfer, and restructuring (Alzoubi et al., 2020). Database errors are caused by the first three factors, the inaccuracy of the output of information extracted from the data is resulted by the fourth factor (Banyhamdan et al., 2020). Moreover, the most important use of data is when it is represented for decision making in the company errors (Olson, 2003).

2.2 JRCCPE

Performance is a suitable concept regarding joining different layers about efficiency and effectiveness. While efficiency is the ratio of manufacturing in conformity with input, effectiveness is the dimension in imitation of as the organization's objective is achieved, as organizational strategies seek high-quality results. According to the theory of dictation in management science, overall performance is interpreted as "completed action instituted by means of an officer" (Wang, 1997). Organizational conduct, however, refers in accordance with performance namely "a built-in godsend component on affectivity and effectiveness" (Hsieh, 2006; Al-Jawarneh, 2016). The benefits regarding organizational overall performance pleasure ultimately reply according to the monetary dimension. Regarding that, most researchers rely upon pecuniary performance as an indicator related to measurement among surroundings without problems dispatched statistics and rapidly altering markets, but nowadays the employer is not only depending on monetary overall performance for progress after competitiveness (Alwagfi et al., 2020). Based on countless indicators that help them of the procedure regarding measuring ADA, it is not possible to abandon

organizational performance entirely using economic performance as the sole metering regarding performance (Ling and Hung, 2010; Aljawarneh et al., 2020). Consequently, organizational performance reflects achievements by using the employer and the departments concerned among an organizational objective over a particular length over time, the place the goal is either a particular segment yet a total scope. Based on many studies, astronaut funding impacts organizational performance (Ling and Hung, 2010). Where empirical performance is decent through innovation performance, which is measured beyond more than one view over organizational innovation (Alsafadi et al., 2020). like empiric then managerial innovations. Even though empirical innovations refer to the required technologies via the agency in conformity with manufacture merchandise, it also provides services, as administrative innovation takes place within the conventional rule related to the organization after it is attached after recruitment, management and organizational structure (Huang, 2014). Thus, the following hypotheses were proposed:

- Hypothesis 1: There is no relationship between online sales system infrastructure and JRCCPE.*
- Hypothesis 2: There is no relationship between online sales system ease of use and JRCCPE.*
- Hypothesis 3: There is no relationship between online sales system information accuracy and JRCCPE.*
- Hypothesis 4: There is a significant difference to OSS for sample study evaluation level depending on demographic variables.*

3. Research Method

This study explores the methods or techniques used to conduct research on the role of the working system among JRCC operations. The researcher described techniques and sequences for which information was collected for analysis or hypothesis testing. Due to this lookup instruction, data was collected by using the most important data source. A quantitative approach was used in this research to identify the role of OSS in improving JRCCPE. In addition, primary data was collected from questionnaires. Consequently, after collecting and analyzing the data, the results were discussed; and the conclusion and recommendations were reached. Regarding study population, it consisted of all employees from JRCC in Jordan, where the sample was 220 employees from the set of employees working in OSS. The analysis unit included all JRCC employees from the set of employees working in OSS.

3.1 Content validity

The veracity of each variable's paragraphs of the study is different from the variable to which it belongs. Each variable is accurately represented by a set of paragraphs (Sekaran & Bougie, 2014). Regarding the validity of the questionnaire, Spearman Coefficient Correlation (SCC) was used to measure the relationship between each paragraph and its variable. Alshwiyyat, 2013 indicated that the paragraphs with a correlation greater than 30% are statistically significant and acceptable to measure the variable to which the paragraphs belong. Table 1 shows that all coefficients regarding the link between the paragraphs and the variable to which they belong were greater than 30%, which proves a structural validity of these paragraphs in relation to their own variables. In order to measure the validity of the content of the questionnaire variables, SCC was used to measure the relationship between each variable and the total score of the resolution paragraphs. The correlations that are greater than 30% were adopted and significant.

Table 1
SCC for the Content validity

Items	Infrastructure		Ease of use		Information accuracy		JRCCPE	
	Correlation	Sig.	Correlation	Sig.	Correlation	Sig.	Correlation	Sig.
1	0.602	0.000	0.721	0.000	0.698	0.000	0.578	0.000
2	0.695	0.000	0.821	0.000	0.704	0.000	0.693	0.000
3	0.704	0.000	0.609	0.000	0.815	0.000	0.721	0.000
4	0.621	0.000	0.725	0.000	0.598	0.000	0.675	0.000
5	0.589	0.000	0.750	0.000	0.649	0.000	0.625	0.000
7							0.635	0.000
8							0.748	0.000
9							0.831	0.000
10							0.791	0.000
11							0.698	0.000
12							0.726	0.000
	With instrument		With instrument		With instrument		With instrument	
	.842		.791		.783		.821	
	***		***		***		***	

3.2 Reliability & Normal Distribution Test

The tool is consistent with the possibility of obtaining the same data when reproducing the study using the same study tool on the same individuals under similar conditions. The tool was used entirely to measure the stability of each variable. The Cronbach Alpha is a statistically acceptable value 70% (Sekaran & Bougie, 2014, p268). In the analysis of the data, the results indicated in Table 2 that there is high stability for all the variables of the study. As for the normal distribution of the data, the results of the One-Sample Kolmogorov-Smirnov Test in Table 2 indicated that all the Z values of the study variables were statistically insignificant, indicating that the data of the study variables follow a normal distribution.

Table 2
Reliability & Normal Distribution Test

Part	Variable	No. of items	Cronbach Alpha	K-S (Z)	Sig.
OSS	Infrastructure	5	0.866	1,102	0.132
	Ease of use	0	0.740	1,233	0,090
	Information accuracy	0	0.894	1,230	0,074
	Total OSS	15	0.912	0,701	0,491
JRCCPE		12	0.853	1,189	0.120
	Total	27	0.956	0,604	0,411

3.3 Study sample characteristics

As shown in Table 3, male respondents are 84, representing 55.26% of the sample, while female respondents are 68, which is 44.74% of the sample. As expected, the number of male respondents was slightly higher. Regarding academic achievement, most respondents held a bachelor's degree representing a percentage of 55.92%. Master's degree holders represented the second largest category, with a percentage of 31.58%, whereas doctorate's degree holders came in third place, representing 12.50% of the sample. Regarding the final personal variable, age of participants, most participants were 20-30 years old representing 31.58% of the sample, whereas 27.63% of the sample was those under 20 years old, and lastly placed those who were 51 years old or older representing 7.89% of the sample.

Table 3
The distribution of study sample depends on personal variables n = 102

personal variables	Frequency	Percentage	Cumulative Percent
Gender			
Male	84	55.26	55.26
Female	68	44.74	100.00
Qualification			
Bachelor	85	55.92	55.92
Master	48	31.58	87.50
Doctorate	19	12.50	100.00
Age			
less than 20 year	42	27.63	27.63
20-30 year	48	31.58	59.21
31-40 year	33	21.71	80.92
41-50 year	17	11.18	92.11
51 year or more	12	7.89	100.00
Total	152	100.0	

4. Data Analysis and Results

4.1 First: OSS

Infrastructure: Table 4 illustrates the means and standard deviations of the infrastructure variable from the perspective of the participants of the study sample, which is employees who used the OSS of the JRCCPE based on their importance, and it was determined through their means.

Table 4
The Attitudes of the participants concerning infrastructure

Order	No.	Items	Mean	SD	Skewness	Degree
1	4	JRCC provides several ways to facilitate as a bill payment process.	.421	0.72	0.62	High
2	1	JRCC maintains hardware and software for online sale.	.418	0.81	-0.67	High
3	3	JRCC provides hardware and software to complete online sale.	.415	0.72	-0.92	High
4	2	The JRCC database is constantly updated.	.402	0.89	-0.79	High
5	5	JRCC use modern means of communication.	3.98	1.02	0.62	High
General tendency (Infrastructure)			4.11	0.69	-0.71	High

The arithmetic mean of the responses of the sample members who are users of the OSS regarding infrastructure were significant for all the paragraphs, ranging from 3.98 to 4.21, as shown in Table 4. The SD of the responses did not reflect a high degree of dispersion, ranging from 0.72 to 1.02 which indicates a consensus in the answers supporting the provision of infrastructure in the restaurants. When reviewing the ranking of the paragraphs, it was found that paragraph 4, which states "JRCC provides several ways to facilitate as a bill payment process", represented the greatest significance, and had a Mean = 4.21, SD = 0.7. Secondly, paragraph 1, which states that "JRCC stores hardware and software for online sale", had a mean = 4.18, SD = 0.81 and was within the high level of significance. While paragraph 5 placed lastly, stating that "JRCC uses modern means of communication", with a mean = 3.98, SD = 1.01 and within the level of high significance. The overall results indicate a high level of infrastructure availability at JRCC, with an average of 4.11, indicating the management's understanding of providing the infrastructure necessary for the success of OSS.

Ease of use: Table 5 illustrates the means and standard deviations of the ease of use variable from the perspective of the participants of the study sample, which is employees who used the online sales of the BCR based on their importance, and it was determined through their means.

Table 5
The Attitudes of the participants concerning ease of use

Order	No.	Items	Mean	SD	Skewness	Degree
1	8	The JRCC online sale applications allow easy navigation between system orders.	.431	0.65	-0.56	High
2	6	The JRCC online selling system provides tools for help and explanation.	.419	0.64	-0.94	High
3	9	JRCC online sale software allows user interface control.	.417	0.53	0.65	High
4	7	The JRCC online sale system is easy to enter data.	.409	0.78	-0.64	High
5	10	The online sale system of JRCC is easy to find in its contents.	.401	0.81	-0.69	High
General tendency (ease of use)			4.15	0.48	-0.57	High

The arithmetic mean of the responses of the study sample members regarding ease of use was very significant for all paragraphs, as shown in table 5. The arithmetic means ranged between 4.01 - 4.31 and the standard deviation of the responses did not reflect a high degree of dispersion, ranging from 0.53 to 0.81 which shows consensus in the answers that support the ease of use. Reviewing the order of the paragraphs, it was found that paragraph 8, which stated that "The JRCC online sale applications allow easy navigation between system orders", was the most significant, with a mean = 4.31, SD = 0.65, and falls within the high level of significance. Paragraph 6 placed secondly, and which states that "the JRCC online selling system provides tools for help and explanation", with a mean = 4.19, SD = 0.64, and is within the high level of significance. Meanwhile, paragraph 6 placed lastly, and which states "The online sale system of JRCC is easy to find in its contents" and mean = 4.01, SD = 0.81, and is within the level of high significance. Overall, the results indicate that the BCR system is easy to use by customers with an average of 4.15. This shows that the restaurant management has consistently sought to make the system easy to use by all target groups for the success of OSS.

Information accuracy: Table 6 illustrates the means and standard deviations of the information accuracy variable from the perspective of the participants of the study sample, which is employees who used the OSS of the JRCC based on their importance, and it was determined through their means.

Table 6
The Attitudes of the participants concerning information accuracy

Order	No.	Items	Mean	SD	Skewness	Degree
1	11	JRCC online sale system is characterized by the integration of information.	.432	0.62	-0.82	High
2	14	JRCC online sale information is accurate.	.424	0.76	0.49	High
3	13	The online sale system occurs continuously in the database.	.416	0.76	-0.69	High
4	15	The JRCC online sale system provides information to help managers make decisions.	.407	0.76	-0.79	High
5	12	The JRCC online sale system is comprehensive in presenting information.	.402	0.74	-0.83	High
General Tendency (information accuracy)			4.16	0.53	-0.61	High

The arithmetic means of the responses of the sample members regarding accuracy of the information were very high for all the paragraphs, which can be seen in table 6. The arithmetic means ranged between 4.02 - 4.32 and the SD of the responses did not reflect a high degree of dispersion, ranging from 0.62 to 0.76, which shows a consensus in the answers that support the accuracy of the system information. Reviewing the order of paragraphs, it was found that paragraph 11, which states that "JRCC online sale system is characterized by the integration of information", was of the greatest significance, with a mean = 4.32, SD = 0.62, and is within the high level of significance. Paragraph 14 was secondly placed, and which stated that "JRCC online sale information is accurate", with a mean = 4.24, SD = 0.76, and is within the high level of significance. Meanwhile, paragraph number 12 was placed lastly, and which states that "The JRCC online sale system is comprehensive in presenting information", with a mean = 4.02, SD = 0.74, which is within the high level of significance. Overall, the results indicate that the JRCC system provides accurate information about the service provided at an average of 4.16. This shows that the restaurant management work towards providing accurate information to customers about the services available for the success of the online sales process.

4.2 Second: JRCCPE

Table 7 illustrates the means and standard deviations of the organizational performance variable from the perspective of the participants of the study sample, which is employees who use the online sales of the BCR based on their importance which is determined through their means.

Table 7
The Attitudes concerning JRCCPE

Order	No.	Items	Mean	SD	Skewness	Degree
1	18	Q1	4.32	0.66	0.56	H
2	22	Q2	4.27	0.76	-0.89	H
3	17	Q3	4.25	0.83	-0.95	H
4	21	Q4	4.21	0.86	-0.54	H
5	27	Q5	4.18	0.76	-0.65	H
6	19	Q6	4.15	0.60	-0.59	H
7	24	Q7	4.13	0.97	0.96	H
8	25	Q8	4.12	0.88	-0.69	H
9	16	Q9	4.09	0.59	0.90	H
10	20	Q10	4.07	0.98	-0.35	H
11	26	Q11	4.06	0.68	-0.78	H
12	23	Q12	3.91	0.99	-0.69	H
General of JRCCPE			4.15	0.56	-0.71	High

Table 7 demonstrates that the arithmetic means ranged 3.91 between 4.32 and the standard deviation of the responses did not reflect a high degree of dispersion. Consensus appears in the responses that support the conviction of JRCCPE. By reviewing the order of the paragraphs, it was found that paragraph 18, which states that “the management of the company to demonstrate operations continuously”, was of the greatest significance, with a mean = 4.32, SD = 0.66, and was within a level of high significance. In second place came paragraph 22 with a mean = 4.27, SD = 0.76, which is within the high level of significance. Lastly, paragraph 23 came, and which states “Directors are keen to improve learning efficiency for different operations “, with a mean = 3.91, SD = 0.99, and is also within the level of high significance. Overall, the results indicate that the level of JRCCPE is high and averaged 4.15. This shows the realization of the sample of the study that the management is working to improve the JRCCPE to provide the as best service as possible.

4.3 Hypotheses Testing

The researcher examined the regression model in accordance to confirm that it is not high outset in unbiased variables or Brooks, 2008 where correlation is more than 80% between a couple of impartial variables. Table eight demonstrates that there is no excessive correlation within study independent variables, so lots of them can have an effect on the outcomes over regression analysis.

Table 8
SCM

Variable	Infrastructure	Ease Of Use	Information Accuracy	JRCCPE
Infrastructure	1.000			
Ease Of Use	.549**	1.000		
Information Accuracy	.462**	.521**	1.000	
JRCCPE	.768**	.697**	.631**	1.000

**Correlation is significant at the 0.01 level (2-tailed).

Multiple linear regression (MLR) was used to identify the effect of OSS on JRCCPE in PCR. As shown in table 9, there is a significant effect of OSS use on JRCCPE, with a correlation coefficient of 0.744 which is a statistically significant value, indicating a strong positive correlation between OSS use and JRCCPE and an adjusted R of 0.586 which is able to interpret 58.6% of the variance of JRCCPE, which is confirmed by the value of F-value of 46.333, and that is below the level of significance, indicating the existence of a relationship between the independent variables and dependent variable. Based on the above, the null hypothesis is rejected and the alternative hypothesis is accepted.

Table 9
MLR for effect of the OSS on JRCCPE

Variables	Expected sign	Coefficient	t-Statistic	Prob	Tolerance	*VIF
(Constant)		0.564	1.823	.045		
Infrastructure	+/	0.194	2.064	0.042	.585	2.061
Ease of use	+/	0.322	4.625	.000	.416	.402
Information accuracy	+/-	0.223	2.138	.035	.501	1.997
R	0.744	F-statistic			46.333	
R-squared	0.599	Prob (F-statistic)			0.000	
Adjusted R Square	0.586	Durbin-Watson statistic			2.038	

All VIF values are less than 10 and indicate no self-association problem

The results of regression coefficients show that β values for all variables at different T levels are at the significance level, all of which are less than 0.05. This confirms the significance of the regression coefficients and indicates that the effect of the variables is significant. For testing hypotheses separately, the simple linear regression (SLR) analysis was used. Table 10 shows the results related to the first hypothesis.

Table 10
Results of SLR test of infrastructure on OP

Independent Variable	R	R ²	F-value	Coefficient	T-value	Sig.
Infrastructure	0.622	0.405	66.258	0.622	8.140	0.000

As can be seen in Table 10, there is a positive correlation between infrastructure and OP with an R value of 0.622. The R² factor of 0.405 explains the variance in the dependent variable; that is 40.5% of the changes in OP resulted from the change in infrastructure which indicates the importance of this variable in improving OP. The table also shows a positive impact of the infrastructure on OP and an impact level of Coefficient = 0.622, $p > 0.000$. This explains that a single increase in infrastructure leads to an improvement of OP by 62.2% confirming that the value of T 8.140 is statistically significant. Table 11 shows the results related to the test of H₂.

Table 11
Results of SLR test of ease of use on JRCCPE

Independent Variable	R	R ²	F-value	Coefficient	T-value	Sig.
ease of use	0.726	0.543	114.874	0.726	10.718	0.000

Table 11 demonstrates a positive correlation between ease of use and JRCCPE with an R value of 0.726. The R² factor of 0.543 explains the variance in the dependent variable; that is 54.3% of the changes in JRCCPE resulted from the change in ease of use which indicates the importance of this variable in improving JRCCPE. The table also shows a positive effect of the ease of use on JRCCPE and an impact level of Coefficient = 0.726, $p > 0.000$. This explains that a single increase in ease of use leads to an improvement of JRCCPE by 72.6%. This confirms that the value of T 10.718 is statistically significant. Table 12 shows the results related to the test of H₃.

Table 12
Results of SLR test of information accuracy on JRCCPE

Independent Variable	R	R ²	F-value	Coefficient	T-value	Sig.
Information accuracy	0.621	0.399	64.770	0.621	8.048	0.000

Based on Table 12, there is a positive correlation between information accuracy and JRCCPE with an R value of 0.621. The R² factor of 0.399 explains the variance in the dependent variable; that is 39.9% of the changes in JRCCPE resulted from the change in information accuracy which indicates the importance of this variable in improving JRCCPE. The table also shows a positive impact of the information accuracy on JRCCPE and an impact level of Coefficient = 0.621, $p > 0.000$. This explains that a single increase in information accuracy leads to an improvement of JRCCPE by 62.1%, conforming that the value of T 8.048 is statistically significant.

H4 test

1. Gender: As clear in Table 13, there is an unbiased pattern testing according to discover out the distinction in the assessment about operating system samples primarily based on gender variable.

Table 13
IST of OSS depending on Gender

Variable	M	S.D	Mean	S.D	T	Sig.
Infrastructure	4.142	0.762	4.074	0.625	-0.092	0.923
Ease of use	4.125	0.453	4.184	0.524	1.121	0.291
Information accuracy	4.134	0.592	4.191	0.436	1.451	0.132
OSS	4.134	0.429	4.149	0.394	1.121	0.295

There is no effect, and the T-values were not significant.

2. Qualification: Table 14 shows the one-way ANOVA of OSS depending on qualification.

Table 14
ANOVA of OSS

V	Source	S of Squs	Df	Mean Squ	F	P
Infrastructure	Between Groups	3.357	2	1.679	2.349	0.076
	Within Groups	44.801	249	0.179		
	Total	48.158	151			
Ease of use	Between Groups	2.138	2	1.069	1.484	0.224
	Within Groups	47.073	249	0.189		
	Total	49.211	151			
Information accuracy	Between Groups	2.413	2	1.207	2.899	0.041
	Within Groups	31.540	249	0.127		
	Total	33.953	151			
OS	Between Groups	2.237	2	1.119	2.228	0.090
	Within Groups	32.795	249	0.132		
	Total	35.031	151			

Moreover, Scheffe test was applied to find out the differences.

Table 15
Scheffe test for information accuracy depending on qualification

Qualification	Mean	Bachelor	Master	Doctorate
		4.052	4.144	4.283
Bachelor	4.052		-0.092	0.231**
Master	4.144	-0.092		0.139
Doctorate	4.283	-0.231**	-0.139	

Table 15 illustrates differences in the answers of the study sample related to the accuracy of the information according to the qualification variable. The results indicated that the sources of the differences were between the bachelor and PhD degrees' categories, which were in favor of the PhD category with an average of 4.283.

3. Age: Table 16 shows ANOVA for age variable.

Table 16
ANOVA for age

V	Source	Sum of Squ	Df	Mean Squ	F	P.
Infrastructure	Between Groups	2.363	4	0.591	1.685	0.175
	Within Groups	45.796	247	0.185		
	Total	48.158	151			
Ease of use	Between Groups	3.756	4	0.939	3.014	0.012
	Within Groups	45.455	247	0.184		
	Total	49.211	151			
Information accuracy	Between Groups	0.878	4	0.219	0.867	0.461
	Within Groups	33.076	247	0.134		
	Total	33.953	151			
Online Sales	Between Groups	1.400	4	0.350	1.360	0.259
	Within Groups	33.631	247	0.136		
	Total	35.031	151			

There is an effect in respondents about OSS (ease of use) depending on age, where (F) value was affected. Therefore, Scheffe test was applied to find out the differences.

Table 17
Scheffe test for variances of Ease of use depending on age

Age	Mean	< 20 year	20-30 year	31-40 year	41-50 year	>=51 year
		4.242	4.143	4.152	4.171	4.065
less than 20 year	4.242		-0.099	-0.090	-0.071	-0.177**
20-30 year	4.143	0.099		0.009	0.028	-0.078
31-40 year	4.152	0.090	-0.009		0.019	-0.087
41-50 year	4.171	0.071	-0.028	-0.019		-0.106
51 year or more	4.065	0.171**	0.078	0.087	0.106	

** The mean difference is significant levels at 5%.

The sources of the differences were between the age group less than 20 years and 51 years and above, which were in favor of the age group that is less than 20 years, with an average of 4.242, whereas the arithmetic mean of the age group 51 years and above which reached 4.065.

5. Findings & Recommendations

The study was driven by the need to help service managers such as JRCCPE to understand the role of OSS, infrastructure, ease of use & information accuracy in JRCCPE. The study reached a number of results: The OSS has an impact on achieving the effectiveness of JRCCPE. There is an effect of infrastructure on achieving the effectiveness of JRCCPE. It also concluded that there is an effect of ease of use on achieving the effectiveness of JRCCPE, and information accuracy also has an impact on achieving the effectiveness of JRCCPE. Based on these results, the following is recommended in regards to JRCCPE: promote the concept of learning and knowledge sharing, to add features (editing, deleting, copying and time-setting) to text messaging across social networks, increase attention to customer satisfaction through studies or feedback, and conduct marketing studies aiming at enabling companies to achieve customer desires matching their expectations.

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